

CONTACT

- 📞 (+91) 8755771600
- 📍 Bulandshahr, INDIA
- ✉️ garvit0005@gmail.com
- 💼 3 Years 6 Months of experience

EDUCATION

- 2021
B.Com - Commerce
Ch Charan Singh University (CCSU), Meerut
- 2018
XIIth
CBSE, English
Marks - 70%
- 2016
Xth
CBSE, English
Marks - 76%

KEYSKILLS

- Interpersonal Skills
- Effective Communication
- Planning Skills
- Good communication skills
- Training and Development

GARVIT

AGENCY DEVELOPMENT
MANAGER

PROFILE SUMMARY

With over 2 years of experience as an Agency Development Manager, I have developed expertise in fostering strong professional relationships and facilitating effective communication. Proficient in interpersonal skills and adept at strategic planning, I have successfully contributed to collaborative endeavors, promoting a positive work culture. My strengths lie in cultivating a conducive environment for growth and cultivating strategic partnerships using my exceptional communication skills.

WORK EXPERIENCE

- 2023 - 2025 ● **Agency Development Manager**
Axis Max Life Insurance
 - Cultivated a positive company culture focused on collaboration, growth, and employee well-being.
 - Fostered a supportive and conducive work environment for all team members.
- 2022 - 2023 ● **Regional Sales Manager**
PNB MetLife
 - Achieved 20% increase in regional sales within first year of tenure
 - Implemented new sales strategies resulting in a 15% growth in client base
 - Successfully led and coached a team of 15 sales representatives to exceed

2023 - 2023

● **Business Development Executive**
Niyati Human Response Centre

Its a scholarship based company which conduct an entrance exam to provide an ranking based scholarship to the students.