

CONTACT

☎ (+91) 8755771600

📍 Bulandshahr, INDIA

✉ garvit0005@gmail.com

📅 3 Years 6 Months of experience

EDUCATION

2021

B.Com - Commerce

Ch Charan Singh University
(CCSU), Meerut

2018

XIIth

CBSE, English

Marks - 70%

2016

Xth

CBSE, English

Marks - 76%

KEYSKILLS

Interpersonal Skills

Effective Communication

Planning Skills

Good communication skills

Training and Development

GARVIT

AGENCY DEVELOPMENT
MANAGER

PROFILE SUMMARY

With over 2 years of experience as an Agency Development Manager, I have developed expertise in fostering strong professional relationships and facilitating effective communication. Proficient in interpersonal skills and adept at strategic planning, I have successfully contributed to collaborative endeavors, promoting a positive work culture. My strengths lie in cultivating a conducive environment for growth and cultivating strategic partnerships using my exceptional communication skills.

WORK EXPERIENCE

2023 - 2025

Agency Development Manager

Axis Max Life Insurance

- Cultivated a positive company culture focused on collaboration, growth, and employee well-being.
- Fostered a supportive and conducive work environment for all team members.

2022 - 2023

Regional Sales Manager

PNB MetLife

- Achieved 20% increase in regional sales within first year of tenure
- Implemented new sales strategies resulting in a 15% growth in client base
- Successfully led and coached a team of 15 sales representatives to exceed

quarterly targets

2023 - 2023

**Business Development Executive
Niyati Human Response Centre**

Its a scholarship based company which conduct an entrance exam to provide an ranking based scholarship to the students.